

**MEMORANDUM OF
UNDERSTANDING (MOU)**

BETWEEN

**VIGNAN'S INSTITUTE OF INFORMATION
TECHNOLOGY**

VSEZ Vadlapudi Duvvada & Visakhapatnam, Andhra
Pradesh 530049

Robocoupler Pvt Ltd

Robocoupler Pvt Ltd
Mvp colony sector-04 iskathota petrol bunk
Vishakhapatnam, Andhra Pradesh 530017



ఆంధ్రప్రదేశ్ రాష్ట్రం ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

SI.No. 57197 Date: 17/12/2020

Sold to: M.V.S. Praveen s/o M. Surya Prakash Rao. use

For whom: self

I. Ravi Shankar
CP 479354

I. RAVI SHANKAR

LICENCED STAMP VENDOR

L.No.03/11/12/2011 RL.No.03/11/01/2020

18-36-2A, Kothasali Peta, M R Pe
Visakhapatnam, Cell: 9492643858

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 17th day of -December - Two thousand Twenty (2020),

BETWEEN

VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY, Vadlapudi Duvvada, Visakhapatnam, Andhra Pradesh 530049, the First Party represented herein by its PROF. Dr. B. Arundhati (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

AND

ROBOCOUPLER Pvt Ltd, MVP COLONY SECTOR-04, ISKATHOTA PETROL BUNK, Visakhapatnam Andhra Pradesh 530017, the Second Party, and represented herein by its CEO, PRAVEEN MALLA (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

PRINCIPAL
VIGNAN'S INSTITUTE OF
Arundhati
22-12-2020



For Robocoupler Pvt Ltd

M.V.S Praveen

22-12-2020 Managing Director

WHEREAS:

- A) First Party is a Higher Educational Institution named:
**VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY, Vadlapudi
Duvvada, Visakhapatnam, Andhra Pradesh 530019**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Technology Training, Workshops, Projects and Research & Development with Internships.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.
- E) **Robocoupler Pvt Ltd-**, the Second Party is engaged in business, Robotics Manufacturing and Academics Training, and **R&D Services** in the fields of - **Embedded systems Robotic Process automation, cognitive technology, AI/ML, Securities, Cyber Securities solutions.**
- F) The Second Party is promoted by PRAVEEN MALLA ,Mvp Colony Sector-04,Iskthota Petrol Bunk Visakhapatnam 530017

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure

For Robocoupler Techno Solutions P. . . .

M.V.S. I. . . .

22-12-2020 Managing Director



Mundhali

22-12-2020

PRINCIPAL
VIGNAN'S INSTITUTE OF
Information Technology (A)
Duvvada, Visakhapatnam - 530019

additional opportunities for one another.

- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in Teaching / training of advance technology where industry required methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to

For Robocoupler Techno Solutions Pvt. Ltd.

M.V.S Prave

27 Managing Director

Anundhathi

22-12-2020

PRINCIPAL

WOMAN'S INSTITUTE OF
Applied Technology (A)
VCE, Durgam, Visakhapatnam-49

visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide Internships / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

- 2.4 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of - - **Cognitive Automation & Artificial Intelligence/Machine Learning Data Science/Robotics**
- 2.5 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.6 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.7 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.8 **Internship Program:** The Second party assures that Industry based Internship (Training & Project) is provided as first preference for 2-Months & 4 -Months respectively. First party should be responsible in giving students from (CSE, EEE, MECH, & EEE) who are strong in academics and has very good practical explorer.
- 2.9 **Priority of First Party:** The First party has to be prioritized for second party in giving Workshop, Internships, and Trainings & Projects as per MOU.

Both Parties to obtain all internal approvals, consents, permissions, and licenses of



22-12-2020

PRINCIPAL
INSTITUTE OF
Information Technology (A)
Gate: V867, Suvada, Vitthalnagar-49

For Robocoupler Techno Solutions Pvt. Ltd.

M. V. S. Kraus

Managing Director
22-12-20

whatsoever nature required for offering the Programs on the terms specified herein

- 2.10 There is no financial commitment on the part of the **VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY** which is located at **Vadlapudi Duvvada, Visakhapatnam, Andhra Pradesh 530049**
- 2.11 The First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be deal separately.

CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is



Jayanthi

22-12-2020

PRINCIPAL
VIGNAN'S INSTITUTE OF
INFORMATION TECHNOLOGY (IIT)
VADLAPUDI, VISAKHAPATNAM-530049

For Robocoupler Learning Solutions

M.V.S. Prasad

22-12-20

Managing Director

authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.



Anundhali
FirstParty 22-12-2020

For Robocoupler Techno Solutions Pvt. Ltd.

M.V.S Brauer

SecondParty Director

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **VIJAYAWADA.**

AGREED:

For Name of Institution
**VIGNAN'S INSTITUTE OF INFORMATION
TECHNOLOGY**

For Name of Industry
Robocoupler Pvt Ltd

For Robocoupler Techno Solutions Pvt. Ltd.

Arundhati

M.V.S Kraur

Authorized Signatory

Managing Director
Authorized Signatory

22-12-20



PRINCIPAL
VIGNAN'S INSTITUTE OF
INFORMATION TECHNOLOGY (A)
SECTOR VSEZ, Duvvada, Visakhapatnam-53

VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY, Vadlapudi Duvvada, Visakhapatnam, Andhra Pradesh 530049.	Robocoupler Pvt Ltd MVP COLONY SECTOR-04, ISKATHOTA PETROL BUNK, Visakhapatnam Andhra Pradesh 530017.
PROF. Dr.B Arundhati	PRAVEEN MALLA-CEO
E-mail: <i>vignaniet@yahoo.com</i>	Robocoupler@gmail.com
https://raghuenggcollege.com/	https://www.robocoupler.com

Witness1:

[Signature]

Witness2:

Witness3:

[Signature]

Witness4:



CENTRE OF EXCELLENCE IN MARITIME & SHIPBUILDING (CEMS)

CIN: U74999MH2017NPL300514 GST NO: 37AAHCC2313E1Z4

(A Section 8 not for profit Company Promoted by Govt. of India/ Ministry of Shipping, Sagarmala)

Opp. HSL Complex, Gandhigram, Visakhapatnam, Andhra Pradesh-530005.

E-mail: info@cemsindia.org ,website: www.cemsindia.org

MEMORANDUM OF UNDERSTANDING

between

VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY

Beside VSEZ, Duvvada, Gajuwaka, Visakhapatnam
Andhra Pradesh, INDIA

and

CENTRE OF EXCELLENCE IN MARITIME & SHIPBUILDING (CEMS)

Opp.HSL Complex,Gandhigram, Visakhapatnam - 530 005

GENERAL AGREEMENT

In order to facilitate industry-institute interaction for technical advancement, to develop academic and industrial relationships and support collaborative research activities, Vignan's Institute of Information Technology, hereinafter addressed as VIIT and Centre of Excellence in Maritime & Shipbuilding, hereinafter addressed as CEMS, agree to establish this Memorandum of Understanding (MOU) as a framework for cooperative programs.

ARTICLE I

Faculty Visits and Training

It is agreed that linkages will be strengthened by visit of faculty from VIIT to CEMS. The purpose of these visits by the faculty is primarily to facilitate the following:

- * Training of the faculty by CEMS on Design, Advanced Manufacturing, Automation and PLM
- * Training and exposure of faculty with focus on Industry 4.0 Skills

Arrangements for each such visit will be made by VIIT. Purpose, timing and other details concerning these exchanges and short visits in this regard shall be mutually acceptable to both the institutions. It is agreed that information concerning the purpose and duration of the visit by the faculty, the proposed topics of study, details of the personnel visiting and any further details, as required, will be provided to CEMS by VIIT at least



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two weeks prior to the proposed visit. It is agreed that CEMS will conduct Faculty Development Training at mutually agreed cost.

ARTICLE II

Student Training

Further to the above, it is also agreed that CEMS will support and facilitate visits of groups of students from VIIT. The purpose of these visits by the students is as follows:

- * Industrial Internships for IV Year level Students in their 8th Semester to undertake comprehensive internship with hands on skills training on current industry relevant software and hardware.
- * Industrial visit at III year level to undertake mini-projects and pilot studies for full-fledged projects.
- * Industrial visits at II year level to study and understand functioning of an industrial establishment
- * Orientation visits to I year level students to create awareness about various domains in each engineering discipline.
- * Vocational training in Design, Advanced Manufacturing, Automation and PLM to equip students at III year or IV year levels to acquaint themselves with industry 4.0 procedures and operations so as to prepare themselves to face the challenges of the industrial world upon graduation.

As in the case of Article I, arrangements for each such visit will be made by VIIT in the form of formal letters seeking permission as well as the convenience of CEMS to send the student groups. Purpose, timing and other details concerning these exchanges shall be mutually acceptable to both the institutions. It is agreed that information concerning the number of students visiting, duration of the visit, the proposed topics of study and any further details, as required, will be provided to CEMS by VIIT at least two weeks prior to the proposed visit. The above visits will be chargeable by CEMS at mutually agreed cost between CEMS and VIIT. Cost of Raw Material required for projects, where applicable will be borne by the Students.

ARTICLE III

Courses: Seminars, Workshops, Refresher Courses

It is agreed that VIIT will arrange periodic seminars, workshops and refresher courses in collaboration with CEMS. The purpose of these courses is to facilitate and maintain on-going Industry-Institute Interaction as well as to provide a forum for faculty of VIIT as well as



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8/3/21



those institutions in the vicinity to discuss on topics of current interest both to VIIT as well as CEMS. Experts from CEMS as well as faculty from VIIT with significant exposure in the topic of interest will coordinate and conduct these courses.

Arrangements for such courses will be made by VIIT in keeping with the convenience of experts from CEMS. Purpose, timing and other details concerning these courses shall be mutually acceptable to both the institutions. It is agreed that information concerning the duration of the visit, the proposed topics of the course and any further details, as required, will be mutually discussed by VIIT with CEMS at least one month prior to the schedule of the course or workshop.

ARTICLE IV Cooperative Research

It is anticipated that significant opportunities, of which a few have been identified, exist for cooperative research between VIIT and CEMS. Such clearly beneficial activities may require specific arrangements. In view of the importance of cooperative research, CEMS will provide necessary support to visiting faculty from VIIT to study research problems at CEMS. The financial implications for utilization of CEMS labs will be on a mutually agreed basis. Such problems will be analysed and solutions suggested by VIIT.

ARTICLE V Competence in Consultancy

It is also anticipated that significant opportunities exist for taking up consultancy works with industries. VIIT has state-of-the-art equipment ideally suited to taking up consultancy work for industries in the area of materials testing, machinability testing, fabrication of complicated parts, vibration analysis and dynamic testing of equipment etc. CEMS also has state of art laboratories with industry 4.0 focus with latest design and testing software and VR capability. CEMS and VIIT can jointly collaborate to provide solutions to industry problems and to develop such consultancy capabilities.

ARTICLE VI Exchange of Scientific Materials

Both the collaborating parties agree to exchange as widely as is practicable such items as scientific publications and journals, university calendars, prospectuses, text books, course outlines and reference materials that may be necessary and of use to either party.



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8/3/21

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ARTICLE VII
Duration of Memorandum of Understanding

The effective date of this MOU shall be 08.03.2021. The MOU shall extend for a period of 2 (Two) years and may be renewed upon mutual written agreement. The MOU may be modified by mutual written agreement. The MOU may be terminated by either CEMS or by VIIT with notification to the other party six months prior to the effective date of termination.

ARTICLE VIII
Indemnification

Centre of Excellence in Maritime & Shipbuilding (CEMS)and Vignan's Institute of Information Technology (VIIT) shall each indemnify and hold harmless the other, its faculty/officers, agents and employees, for any and all liability, damages and costs attributable to the negligent acts or omissions of the indemnifying party, its faculty/officers, agents and employees while acting in the scope of their employment and in furtherance of activities described in this Memorandum of Understanding.

ARTICLE IX
Liability Insurance

Each party shall maintain its own insurance in amounts deemed appropriate for its operations. Such insurance shall provide coverage for negligent acts, errors, or omissions and provide protection against bodily injury or property damage claims. It is expressly understood that each party shall be solely responsible for its own actions and such insurance shall not extend to protect any other party.

ARTICLE X
Conduct

Each party shall abide by the rules and regulations of the host institution especially in regard to visits by the faculty/students of VIIT to CEMS.

ARTICLE XI
Administration

The administration of this MOU will be the responsibility of the Vignan's Institute of Information Technology (VIIT. Dr. V Madhusudhan Rao, Rector shall be the primary contact at VIIT followed by Dr. Pudi Sekhar,



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8/3/21



Vignan's Institute of Information Technology (VIIT), shall be the secondary contact at VIIT. Commander Gopi Krishna Sivvam, (Chief Operating Officer),CEMS, will serve as the primary contact at CEMS.

In witness whereof the undersigned, representing their respective institutions, hereby sign and approve this Memorandum of Understanding in duplicate, one copy for every signing party.

SIGNED:

**Centre of Excellence
In
Maritime & Shipbuilding**

Commander S Gopi Krishna (Retd)
Chief Operating Officer
CEMS

**Vignan's Institute of
Information Technology**

Dr V Madhusudhan Rao
Rector
VIIT

Date 08.03.2021

Date 08.03.2021





Electro Pro

2nd Floor, Office 10, Vizag Towers, Opp Hotel Meghalaya, Asilmetta, Visakhapatnam - 03
+91 85200 35963 electroproindia@gmail.com

MEMORANDUM OF UNDERSTANDING

ELECTROPRO

AND

VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY

'Electro Pro is MSME registered Technology Company, It is an Electronic Product Development & Manufacturing Company Founded in 2016. We offer, Services(Training in the Emerging areas of) Robotics, Embedded systems; Internet of Things, Artificial Intelligence, Machine Learning, Home and Industrial Automation .We also provide IOT solutions to the startup companies, Industries. We provide training and workshops to schools and engineering colleges, also empowering the graduates with Skill Development Training. Currently we are operating our services at Hyderabad, Visakhapatnam, Bangalore, and Chennai in INDIA and operating globally at Australia, Ghana, and Togo.'

ELECTROPRO having its Registered office at Visakhapatnam, Andhra Pradesh, India and Corporate Office at Flat no:301, Sri Rathna Murthy Palace, Ram Nagar, Visakhapatnam, Represented by its **Founder & CEO Mr.Venkatesh Sappagaddi** undersigned of the one part;

And Vignan's Institute of Information Technology, an **Educational Institution** having its Campus at Duvvada, Visakhapatnam Represented by its **Rector Dr. V. Madhusudhan Rao**

Where as **ELECTROPRO** and **VIGNAN'S IIT** shall be here in after jointly referred to as the "Parties "and singularly as a "Party" .




The Parties have decided to agree to establish Industry – Academic Collaboration (Incubation Center) in the areas of mutual interest and in accordance with the terms and conditions set forth in this Memorandum of Understanding (MOU).

ELECTROPRO and VIGNAN'S IIT agree on the Following Activities:

1. **VIGNAN'S IIT** has agreed to allow **ELECTROPRO** to be in the chair of **TECHNOLOGY CENTRE** by Establishing Research & Technology Centre in the college Premises.
2. **VIGNAN'S IIT** Allowed **ELECTROPRO** to use Their Space (approximately 200sft) and Human Resource (STUDENTS) by Providing **Training And INTERNSHIPS** to use them in their Product Designing and Research Activities for a period of 8 Months to one year as per the delivery of Schedule.
3. **ELECTROPRO** has agreed to setup their equipment in the space provided by **VIGNAN'S IIT** as a **TECHNOLOGY CENTRE**.
4. **ELECTROPRO** will support students of **VIGNAN'S IIT** in designing and development of projects and products.
5. **ELECTROPRO** will help college management by organizing Seminars, Workshops, Exhibitions which is free of cost by related to their industry.
6. **ELECTROPRO** allowed to design and development of products in college premises.
7. **ELECTROPRO** officials will come and select the students as per the company recruitment policies by considering candidate academic record and performance in Internship and offer letters will be issued after successful completion of training and placement confirmation will be given after selection procedure.
8. Trained **INTERN CANDIDATES** from Technology Centre will be placed in Electropro work locations to start the work as per their selected positions those are **RESEARCH ENGINEERS, MASTER TRIANERS, TRINERS**.

S.v.v. 16
20.10.2020



9. **VIGNAN'S IIT** has to provide time schedule to deliver the training module in the campus for selected students at Electropro Technology Centre.
10. Selected Intern students from campus will be taking commitment of **one year to work at Electropro location** after successful completion of training module.
11. Other than selected candidates for the Electropro training and placement module if any students are interested to learn Trending Technologies for job seeking and to be Industry Ready, **ERIC(Electropro Research Innovation Centre)** Program Which is Paid will be applicable, that we discussed and submitting the copy of it along with MOU.
12. MOU will be applicable for a period of Two Years from the date of Signed MOU by both the Parties and will be Renewal as per mutual terms.
13. Looking forward to great collaboration with **VIGNAN'S IIT** to fulfill our Common mission making Student Engineers into Industry Ready Engineers

Agreed by:

Executed For ELECTROPRO by:	Executed For COLLEGE, by:
Name: Mr.Venkatesh Sappagaddi	Name: Dr.V. Madhusudan Rao
 Designation: Founder & CEO	 Designation: Rector
 20-10-2020 Signature and Date	 20-10-2020 Signature and Date

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**VIGNAN'S INSTITUTE OF INFORMATION
TECHNOLOGY (A), VISAKHAPATNAM**

&

AEP CERTIFICATION, HYDERABAD

FOR

**INDUSTRY ALIGNED SKILL DEVELOPMENT,
OUTCOME BASED TRAININGS & CERTIFICATION,
INTERNSHIPS & PLACEMENT AND CURRICULUM
ENHANCEMENT AND RELATED SERVICES**

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this 23RD DAY OF – December – Two Thousand and Twenty (22-12-2020), by and between

VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY (A), BESIDE VSEZ, DUVVADA, VISAKHAPATNAM-530049. A.P. INDIA, the First Party represented herein by its Rector, **Dr. Vallabhaneni Madhusudanarao** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

AEP CERTIFICATION, LEVEL 7, MAXIMUS TOWERS, SERVCORP BUILDING, 2A MINDSPACE COMPLEX, HI-TECH CITY, HYDERABAD - 500 081, INDIA, the Second Party, and represented herein by its Chief Executive Officer, **Karunaram Sivakumar**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A) First Party is a Higher Educational Institution named:
 - (i) **Vignan's Institute of Information Technology (A)**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Industry aligned Skill Development, Outcome based Trainings and Certifications, Internships and Placement and Curriculum Enhancement and related Services.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- E) **AEP CERTIFICATION**, the Second Party is engaged in patented Professional Certifications to validate and benchmark Skills and Industry Equivalent Experience and corresponding Skill Development, in the fields of **Engineering Services** and related fields.



For AEP CERTIFICATION

K. Sivakumar
Managing Partner
22/12/2020

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1
CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will enhance and benchmark the job-aligned skills of the students from the Institution.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the curriculum, certification and faculty/trainers of Second Party providing significant inputs to them in developing suitable teaching / training and certification offerings, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2
SCOPE OF THE MoU

- 2.1 The Professional Practitioners and Subject Matter Experts from the Industry could play a key role in Industry specific skill, Domain, Area of Discipline, and Area of Expertise up-gradation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance and validate their skills and knowledge, and benchmark their industry equivalent experience post certification.
- 2.2 **Skill Development Programs and related Certifications:** Second Party to train the students from Civil, Mechanical, Electrical and Electronics branches of First Party on the Job aligned skills, emerging Software tools, Domains, Area of Disciplines, Area of Expertise in order to bridge the skill gap and make them industry ready.
- 2.3 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum and case studies for Civil, Mechanical, Electrical and Electronics streams so that the students fit into the industrial scenario meaningfully.



For AEP CERTIFICATION

[Signature]
23/12/2020
Managing Partner

- 2.4 **Industrial Training & Visits:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party to facilitate the Faculty and Students of the First Party in visiting related Industries and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
- 2.5 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures the students of the First Party on the Industry trends and in house requirements
- 2.6 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting training as per the industrial requirement considering the required Standards in concerned sector, if available.
- 2.7 **Internships and Placement of AEP Certified Students:** Second Party will actively engage to help the delivery of the training & certifications and placement of students of the First Party into internships/jobs; and will facilitate placements as per the industry requirements
- 2.8 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein
- 2.9 The First Party to take up any programme mentioned in the MoU specific to selected branch. If there is any financial consideration for any program mentioned in the MoU, it will be dealt separately with exclusive work order / purchase order for each program as applicable

**CLAUSE
INTELLECTUAL PROPERTY**

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

**CLAUSE 4
VALIDITY**

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **AEP CERTIFICATION**, the Second Party, as the case may be, will take effective steps for implementation of this MOU based on the requirement exclusively expressed by the First Party. Any act on the part of **AEP CERTIFICATION**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties have to discharge their obligations



For AEP CERTIFICATION
[Signature]
 Managing Partner

CLAUSE 6

RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

Second Party

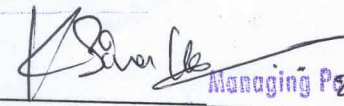
Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at the location of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Visakhapatnam, Andhra Pradesh, India.**

AGREED:

For **Vignan Institute of Information Technology (A)**

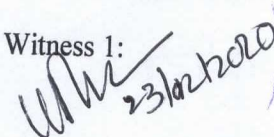
For **AEP CERTIFICATION**
For **AEP CERTIFICATION**


Authorized Signatory


Managing Partner 23/12/2020
Authorized Signatory

Vignan Institute of Information Technology(A)	AEP CERTIFICATION
Beside VSEZ, Duvvada, VISAKHAPATNAM 530049, INDIA	Level 7, Maximus Towers, Servcorp Building, 2A Mindspace Complex, Hi-Tech City, Hyderabad - 500 081, India.
Phone : 0891- 2755222/333/444	+91 9966992782
E-mails: vignaniit.edu.in	E-mails: info@aepcertification.com aepcertification.com

Witness 1:


23/12/2020

Witness 2:

